N11682 Southern Maine Aviation, LLC

Checkout Policy Sheet

This guidance is applicable to customers that wish to rent N11682 without a SMA Flight Instructor.

Students flying continuously with a SMA Flight Instructor will receive the appropriate training for checkout organically as a part of their Private/Instrument/Commercial flight training. However, all of following requirements must be met prior to sending a student solo in N11682.

**First Question!**
Does the customer have at least 5 hours of experience in a Cessna 172 equipped with Garmin G1000 avionics?

*If Yes...*
- The customer is required to:
  - Complete the checkout sheet/quiz (N11682 G1000 Supplement)
  - Complete a typical checkout with a SMA Instructor as required to demonstrate proficiency
  - Schedule a 2.5-hour block (1.0-1.5 flight time) for checkout
  - Additional training may be required at the discretion of the Checkout instructor

*If No...*

**Second Question!**
Does the customer have any experience in an airplane equipped with Garmin G1000 avionics?

*If Yes...*
- The customer is required to:
  - Complete the checkout sheet/quiz (N11682 G1000 Supplement)
  - Complete ground, simulator and flight training, as required to demonstrate proficiency
  - Schedule a 2.5-hour block (1.0-1.5 in the REDBIRD or Airplane) for initial training session. (Flight time in the airplane is required prior to checkout but REDBIRD time may be useful for limiting airplane rental cost)
  - Additional training may be required at the discretion of the Instructor.

*If No...*
- The customer is required to:
  - Complete the checkout sheet/quiz
  - Complete the SMA G1000 qualification training
  - Which consists of appx:
    - LSN 1: 2.5 REDBIRD
    - LSN 2: 2.5 REDBIRD
    - LSN 3: 2.0 Airplane (ground time only)
    - LSN 4: 3.0 Airplane
- Appx total cost is: $910
  - An additional 2.5-hour lesson with 1 hour of flight time is recommended for any customer who intends to fly N11682 in IFR conditions
- Training requirements are not exact and are at the discretion of the Instructor conducting the training.
- Provide the customer with contact info for their instructor to discuss the details of the Qualification Training and the contents of each Lesson.
- All qualification training will be conducted in accordance with the SMA G1000 Syllabus.

*HOT DEAL* In conjunction with N11682 rental only

Following checkout, each customer is entitled to 1 hour of solo REDBIRD time at no cost every 90 days at no cost!